

Case Studies

Social Extension

1. Results that Matter

Rideshare & Food Delivery Brand

Better cost-per-click

Major global rideshare and food delivery brand reduced the cost-per-click compared with both standard display and paid social by using our ads in display inventory on the web.

\$1.53

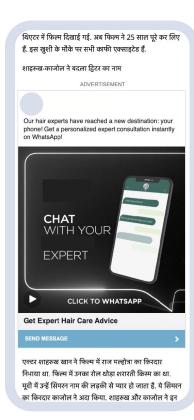
Avg. CPC

Avg. viewability









Global Cosmetics Brand

Results that matter

Global cosmetics brand drove quality traffic to their WhatsApp business account using Social Extension. 62% of users exposed to the ads were likely to consider the brand in the future and the brand achieved an average CTR of 0.8%.

62%
Users likely to consider brand in future

0.8%
Average CTR

Hot Sauce Brand

Results that matter

The brand saw **12 seconds of average attention time** compared to only 4 seconds for the same creatives in the walled gardens. The average viewability on the open web was 77% compared to only 25% on social feeds.

3.1x Increase in viewability vs Facebook

3.0 x
Increase in attention time vs
Facebook

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D2C Furniture Brand

CTV Retargeting

D2C bedroom furniture brand increased direct response visits to their website using Social Extension.

18x

More site visits than TV-only strategy

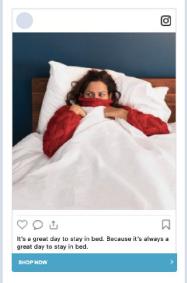
More site visits than TV + standard display

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With # you can play anytime, anywhere, meaning you can actually complete your games! Which games did you complete on

in 2018? Let us know with for a chance to

win £50 eShop credit! Details: bit.ly/2H3Zxf5



6:07 AM · Jan 10, 2019







○ 1.2K
○ 881
⑤ Copy link to Tweet

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Consumer Electronic Brand

Brand engagement

Consumer electronic brand increased brand engagement using Social Extension.

55%

77%

33%

website visits

Travel Brand

Local awareness

Travel brand **increased local awareness** using Social Extension.

40%

Increase in brand awareness

16%

Increase in likelihood of visiting website

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"The first step may seem scary, but ultimately it's also pretty simple: just take the leap." - Aisha, California #BeIntrepid



INTREPIDTRAVEL.COM

Meet Aisha from California

She said yes, you can too.

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Traveling solo on our Egypt Experience trip, Aisha was able to make new friends, experience new cultures and fulfill her curiosity about the world. Where have you said yes to adventure? #BeIntrepid



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Film Brand

Purchase intent

Film brand increased movie ticket purchase intent using Social Extension. By using Social Extension, this film company was able to increase sales intent, awareness of the movie, and likelihood of customers to talk about the movie with family and friends.



Cruise Line Brand

Branding awareness

Cruise line brand increased branding awareness using Social Extension compared to standard display.

45% Increase in brand awareness 34%

Increase in website visits

Increase in social media interactions

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Klettern im höchsten Hochseilgarten auf See? Gas geben in der einzigen E-Kartbahn 18 Decks über dem Meer? Eine Freefall-Rutsche ins Vergnügen? NCL garantiert Kreuzfahrt-Spaß für die ganze Familie!

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2. Frictionless Creative

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Pipeline gas is taking the stress out of securing energy...

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Global Energy Brand

Frictionless creative

Global energy brand activated 115 unique creatives in the past 6 months, making Social Extension an always-on strategy thanks to the ease of use.

150m

Unique creatives

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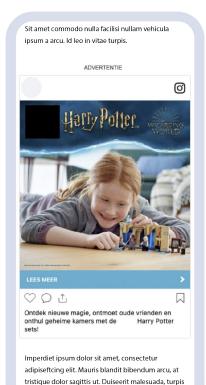
Global CPG Brand

Frictionless creative

A global CPG brand **reduced creative production costs by 47**% by repurposing existing creative versus having to invest in standard display production.

47%
Decrease in creative production costs

3. Channel Diversification



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Global Retail Brand

Channel diversification

Inspired by the Facebook ad boycott, global retail brand shifted significant spend away from social platforms to reach new audiences in brand safe environments.

Countries activated Social Extension

42m
Ad impressions outside of social

Global Finance Brand

Reach extension

Global finance brand drove incremental reach and quality engagement through Social Extension.

320k
New consumers

12x
Increase in landing rate

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